



# The TransChem Difference

TransChem is Australia and New Zealand's leading independent importer and distributor of quality raw ingredients, operating since 1994.

Our head office and central warehouse is located within the bio tech centre of Sydney, with additional facilities in the other major markets of Brisbane and Auckland.

## The key ingredient, naturally

We have an extensive and regularly updated product range, including many exclusive supply arrangements. We have qualified technical expertise on staff to provide full support services.

We offer storage facilities and fast delivery. We are focused on giving personal attention to each client to provide them with a single solution to their raw material needs.

We build long-term relationships with you and provide value added services to give you the best opportunity to be successful. It's about doing what we love and always trying to be a step ahead in providing the best service, quality and value.

**The TransChem difference means you can focus on producing your own products.**

## Our framework for your success:

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5S's

1. SOURCING
2. SEAL OF APPROVAL
3. STORAGE
4. SHOWCASE
5. SECURITY OF SUPPLY

## 1. SOURCING – the best of ingredients

As well as a range of over 2000 raw ingredients, we travel the world looking to continuously improve our range by adding innovative new options to give your products an edge in the market. We can source any special ingredients you need. Talk to us about the differences in raw materials available.

When you buy from us you get the TransChem Seal of Approval.



## 2. SEAL OF APPROVAL – quality assured

### 1. Quality raw ingredients

We make sure the ingredients we sell are all of a high quality. While being price competitive is always important, we want to make sure you get the best value from having an ingredient which is of a high enough standard to add real value to your product.

### 2. Quality approved vendor

We make sure all the vendors we partner with meet all our requirements, so we can ensure they can supply a consistent standard of ingredient, with easy access to the quantities we need. We work with them to secure the best possible pricing.

Sustainability of operations and access to raw ingredients are critical. We make sure our vendors are doing all they can to replenish any natural ingredients they access. We prefer to work with vendors who have a culture of social impact, giving back to the local communities in which they operate.

Our vendors are world class, innovative and constantly seeking to improve.

### 3. Approved for local sale

All products are approved by the relevant government authorities. In some cases, where we have an exclusive relationship with a vendor, we will work with them using our technical & regulatory expertise to help ensure they have met all the local requirements.

### 4. Documentation package available

Before we make products available for sale, we ensure we have access to a full set of documents including technical specifications and supporting clinical research. That package is made available to our clients.

### 5. Samples available

We know how important it is to trial any new ingredient, so we always have samples available for you to access.

## 3. STORAGE – we hold stock for you

Our logistics and distribution includes free storage. This means you can order ahead and have a blanket order in place, so you can have access to raw materials when you need them.

We bulk buy so our clients can benefit.

We have our own centrally located warehouse, manned by our own staff. Credit options are also available to approved clients.

## 4. SHOWCASE – we stand behind what we sell

We showcase and stand behind what we sell. We have built a reputation for producing quality marketing materials, online and offline, to support the raw ingredients we import. Our website provides information which is available to anyone, meaning the public can access details about raw ingredients.

## 5. SECURITY OF SUPPLY – production peace of mind

Our clients enjoy a security of supply from a team who will work with you to always meet your needs. Allowing you to focus on your own formulation, production and marketing with the peace of mind that your supply chain is secure.

We deliver on time, in full and to specification every time – our record is unrivalled.

Contact us today to experience the TransChem difference, and see how naturally we will fit into your business, becoming the key ingredient in the secure supply of raw ingredients.

Call +61 2 9887 1688 or visit our website for more information [transchem.com.au](http://transchem.com.au)